

**WUSATA - China Trade Lead Request**  
**Spaghetti Sauce, Salad Dressing, Cheese**  
**Beijing Pinli Food Co., Ltd**

We have received the following request from WUSATA if you are interested please see the below attachment and contact the buyer directly.

This pre-qualified importer, Beijing Pinli Food Co., Ltd., is looking to source Spaghetti Sauce, Thousand Island Salad Dressing, and seven types of processed, retail-packaged cheeses (please see attached) from the Western United States .

If you have Spaghetti Sauce and/or Thousand Island Salad Dressing and/or processed, retail-packaged cheeses in your product line(s), please contact this buyer directly with information on your company, product line(s), and contact information.

**China Trade Lead Request**



Western United States Agricultural Trade Association  
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## WUSATA Trade Lead Request

This service is free of charge. If you wish to obtain offers from U.S. exporters for a particular agricultural product, simply submit the inquiry form below to your nearest FAS (Foreign Agricultural Service) office. Your request will be electronically transmitted to FAS / Washington, D.C., headquarters, which then disseminates the Trade Leads via E-mail to registered export agents, trade associations and U.S. companies. More than 36,000 U.S. firms receive trade leads through these distribution systems each week. Interested U.S. suppliers will respond directly to you with product information and quotations. To submit your request, please provide the following information to your FAS office:

### Company Information

Company Name **Beijing Pinli Food Co., Ltd.**

Company Address **Suite 1-1909, Shi Jian Guo Ji Building, Chao Yang District**

City **Beijing** State/Province **Beijing** Zip/Postal Code **100028** Country **Mainland China**

Phone Number **86-10-58677839-818** ← Please include country and city code → Fax Number **86-10-58678395**

Email **pinli@pinli.com.cn** Website

Primary Contact **Rebeca Xu (86-13801291713)** Title **Import Manager**

Please describe the nature of your Business/Organization: \_\_\_\_\_ Number of Employees **over 20** Year established \_\_\_\_\_

### Product Information

**Current Product line(s) you handle:** imported snack food, sauce, salad dressing

**Packaging:** (Type and size of packages, cartons, cans, bulk, etc) Retail pack; 5 or 8 oz size packages in cartons of 12

**Geographic Distribution:** (Please list countries) Mainland China

**Product Request:** In the space below, please describe the products using as much detail as possible, for example, canned asparagus spears rather than canned vegetables. Include grades and quality factors such as protein level, etc. Specify tons, cases, and number, etc., to give the U.S. exporter an idea of the quantity to be exported.

Product Name	Quality	Quantity	Harmonized System Code	Urgent Need?
Spaghetti Sauce			Spaghetti sauce: 2103909000	<input type="checkbox"/>
Thousand Island Dressing			Dressing: 2103909000	<input type="checkbox"/>
Processed Cheese, single-wrapped serving, American, yellow, 12/8 oz			Cheese: 0406300000	<input type="checkbox"/>
Processed Cheese, single-wrapped serving, Swiss, 12/8 oz			Cheese: 0406300000	<input type="checkbox"/>
Natural Mild Cheddar, sliced, 12/8 oz				<input type="checkbox"/>
Natural Colby Jack, sliced, 12/8 oz				<input type="checkbox"/>
Parmesan, fine shred, 12/5 oz			Cheese: 0406200000	<input type="checkbox"/>
Reduced Fat Cheddar/Jack, fine shred, 12/8 oz			Cheese: 0406200000	<input type="checkbox"/>
Reduced Fat Mild Cheddar, fine shred, 12/8 oz			Cheese: 0406200000	<input type="checkbox"/>

**Quote/Term of Sale** (C&F, FOB, CIF, etc) : \_\_\_\_\_ **Destination:** \_\_\_\_\_

**Other Requirements:** (Required certification, whether labels must be in foreign language, etc.) \_\_\_\_\_

**Any other relevant information that would help us locate appropriate suppliers:** The above was filled out by China In-Market Representative

*Trade Leads Service*

*Revised 6/1/06*